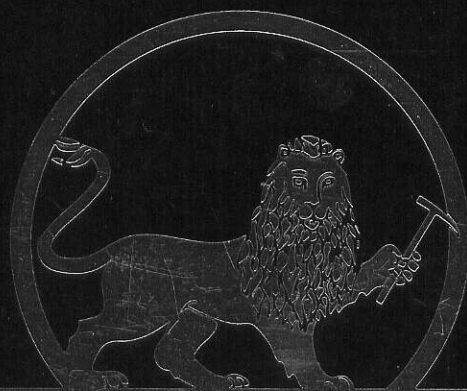


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LEO D'OR MINING INC.

SUBMISSION TO
WESTERN ECONOMIC DIVERSIFICATION
for consideration of a
MARKETING PLAN for LEO D'OR MINING INC.

Submitted by
David A. Smail, Special Projects
Leo D'or Mining Inc.
1177 Hornby Street
Vancouver, British Columbia
V6Z 2E9

Authorized by
Denise Shariatmadari, Executive Vice President

WESTERN ECONOMIC DIVERSIFICATION

1. INTRODUCTION

Leo D'or Mining Inc. has compiled the corporate information necessary to apply for financing of its Marketing and Advertising plan for the next 12 month period. Leo D'or is an operating marble quarry which is meeting the demand for its high quality marble product both locally and abroad. Demand for Leo D'or marble has been directly proportionate to the efforts we have placed on marketing. As a result of this correlation Leo D'or seeks to increase its marketing, sales and advertising efforts in order to increase the success of our international and national sales. We are fully cognizant that an international market exists for our product and we seek WED's joint support in taking advantage of the opportunity which exists. Our request for funding amounts to \$154,665, or 45% of our projected costs of marketing and advertising. We understand this figure conforms to the loan financing available from Western Economic Diversification.

Leo D'or understands the objective of the Western Economic Diversification program (WED) is to assist western Canadian companies through debt financing to create new products, technology, markets, exports, replace current imports or provide other business improvements which will further diversify and support the economy of western Canada. Leo D'or's marble product clearly meets many of the above objectives of the WED - namely new product, new export, new market and the quarry production clearly replaces current imports. This report explains more fully.

In 1985 Mr. Massoud Shariatmadari laid claim to what has been geologically and physically proven to be the largest and purest marble mineralization deposit in North America. Having spent considerable time investigating mineralization in the southern portion of Vancouver Island and in the Nanaimo region, and reviewing geological maps, Mr. Shariatmadari discovered the Bonanza Lake deposit and staked the claim on the 10th day of June, 1985.

Copies of geological information is currently on file at the WED office. This information further details the significance of the Leo D'or claim and its potential to supply the marble trade. The proven existence of a multitude of colours with high levels of purity, the existence of statuary marble and the existence of onyx make the Leo D'or claim very important to the world market.

The market for marble is a very interesting market to describe. It is obviously a well known product as it has had its place amongst rulers and citizens of the world for centuries. Given this one might suspect that the product would have reached a point of maturity. It appears the opposite is true -- the demand for marble far outstrips the identified supply capabilities. Marble's price reflects this fact and the high demand continues. Leo D'or's marble will join the high quality marbles of the world, and be purchased by connoisseurs wherever they may reside, design or create.

The head office of Leo D'or Mining Inc. is located at 1177 Hornby Street, Vancouver , British Columbia, Canada, V6Z 2E9.

2. RATIONALE FOR WED FUNDING

The principals of Leo D'or have invested both time and money in the staking and exploration of a deposit which is proving to have significant potential as a commercial quarry supplying the world's marble market. Investment to date is nearly \$1,000,000. From this investment the quarry site has been in operation since May and 25 blocks of commercial marble have been extracted and are reserved for purchasers.

It is now time for Leo D'or to approach Western Economic Diversification for assistance to support our marketing efforts. The world marble market is run by highly skilled professionals, some whose families have been in the business for generations. Our marketing efforts will be aimed at meeting the high expectations of these individuals at their factories, at international trade fairs and bringing qualified and serious buyers to our quarry site.

Western Economic Diversification funding will provide the matching assistance for Leo D'or to represent its marble block inventory on a consistent basis. Our efforts at marketing the product will be to promise quick and attentive turn-around service, from order to shipment, to meet buyer demands on time and to compete on a price basis. By providing loan funding to Leo D'or, WED will help to initiate an economic growth cycle which will last for years and WED will be involved with the launch of what will be a lasting supply of marble for world markets and the Canadian market specifically.

3. THE PRODUCT AND MARKET

A. Introduction

Empires well known throughout history have always understood the value and seen the beauty of marble. Marble has been received and enjoyed by most cultures. In it is reflected the inspiration of genius architects, artisans and designers of the world. The Italian Renaissance, and Michelangelo himself, coupled with the legendary mines of Carrara have forever sealed the future of marble as a mineral of beauty.

The diversity of colour on the Leo D'or claim, the cross supply of different marbles and the overall quality of the mineralization allows Leo D'or to fill all orders taken. Whether a buyer seeks blocks for slab cutting or tile dimensioning Leo D'or can supply the buyer with colours ranging from pure milky white, yellow, blue, pink, rusty brown, grey and even black. If a buyer seeks block marble for facia, artistic renderings or other large 'massive' oriented needs (the block will be carved into final shape rather than cut by gang saw) Leo D'or will retrieve from its statuary quarry the appropriate milky white block, just perfect for a Michelangelo carving. If the buyer needs to supply his client with onyx for carving by artisans, such as the onyx carvings coming from Mexico, Leo D'or can draw from its Onyx quarry to fill that buyers' needs.

The Leo D'or claim is truly a product diverse and quality enhanced marble site.

B. Demand for Marble

Even at its relatively high price, demand for quality marble continues to outstrip the supply capabilities of the world's quarries. Supply from the world famous Carrara mines in Italy have been dwindling steadily since the early 1980's with quality marble becoming more scarce and expensive to extract - one might suspect this after nearly two hundred years of production.

With Leo D'or production coming to the world market, the supply of high grade marble will once again be available in ample quantities to meet the demands of the discerning buyer. Leo D'or has substantial plans to introduce our quarries to the buyers of the world and to meet their demands. These plans are explained further. At this point it is important to cover the international marble trade.

The following figures are in U.S. dollars:

In 1988, Canadian imports of marble products was some \$48 million, by 1990 that figure had grown to nearly \$90 million. During this time Canadian export figures have been a stable \$15 million. There has been no other Canadian producer to come to the market.

In 1988 American imports of marble products was approximately \$600 million growing to \$630 million by 1990. However, American consumption of marble products grew a staggering 1230% or 12.3 times in total between 1980 and 1987.

Nearly two-thirds (62.5%) of world imports of marble products is by four countries, the United States, Japan, Germany and France. Of these countries only France and Germany export this material and their combined export accounts for 5% of world marble exports.

The demand for marble far outstrips the identified supply capabilities. Marble's price reflects this fact and the high demand continues. Leo D'or marble will join the high level quality marbles of the world, and be purchased by connoisseurs wherever they may reside, design or create.

Different marble colours are in demand in different locations throughout the world, and supply of these colours comes from again different countries.

Ninety percent of the marble in demand today is for the pure milky white. Countries which are big importers of blocks of this colour are Italy and Taiwan. The imported marble is dimensioned to size for tiles or slabs and then resold throughout the world. This is an important fact as 25% of the Leo D'or claim meets the quality standards of the pure milky white marble market. This marble has not been available in large commercial supply quantities for a very long time. Announcing the opening of our quarry, and making available this marble will secure Leo D'or long term purchasing contracts from the world's largest factories.

In demand here in western Canada and the Pacific Northwest of the United States are the

translucent 'butterscotch ripple' and opaque 'light mottled blue'. Currently this demand is being supplied from Australian mines. The fact that this mineralization is available from the Leo D'or mines allows a distinct price competition with the Australian suppliers as well as acting as an import replacement in Canada.

C. Competition

Depending upon the buyer and the intended use of the materials, there are either many products which can compete with Leo D'or marble, or there are no products which come close to competing with Leo D'or Marble.

Many of Vancouver's downtown buildings are finished with polished or rough granite. The supply of granite is fairly consistent and tends to be local (much more so than marble to date). Two factors have driven the use of granite: cost of marble and the erratic supply of imported marble from quarries throughout the world which has made the planning for a marble facade too risky for a builder to contemplate.

Given that the Leo D'or claim is producing, the quarry is local and the marble available, we have had significant interest from the architectural community expressing their desire to use our marble in the design of buildings. To date we have made a price and sample submission to the Canuck Arena and have confirmed the supply of approximately \$200,000 in building tiles to a large complex under construction in Maple Ridge.

We understand the architect's love for marble, and we can anticipate that Leo D'or's supply of consistent colour and quantity will convince the architectural community to utilize our product. Again, for Canadian builders, Leo D'or will be replacing an existing import market.

In residential construction, marble has no equal. If a builder has been requested to install marble tiles, counter tops, and other features, marble has no competition. It is rare that a house buyer will be interested in the reasons a builder decided not to go with marble.

D. Market Drivers

The wholesale buyer's demand for marble is an exact science balanced by a blend of fine art for colour consistency, porosity, compressive strength and other properties such as grain qualities. Wholesale buyers make long term commitments to quarries who can prove they can deliver to the buyer's demands, on time and at the agreed price. Buyers purchase marble for very large and expensive factory operations. If supply of raw materials (blocks) is interrupted the economies of the factory change which can tarnish the buyer's reputation. Leo D'or has successfully worked to prove to the wholesale marble industry that it has the quality and quantity to supply a broad range of colours and marble types for a very long time.

One aspect of our marketing plan is to prove to the buyers that our financial strength is such that Leo D'or will meet its commitments.

E. Marble to Market

The market for dimension stone is participated in by very large corporations and well established individuals. One aspect of a successful quarry is its access to cost efficient transportation links. The Leo D'or quarry is on a well maintained all weather road 21 kilometres from Beaver Cove with barging facilities and, within 30 kilometres of a deep sea port, Port McNeill. Costs of shipping to market, which is borne by the buyer, is inexpensive given the quarry location. Loading of the marble blocks onto flat bed trailers for off loading to rail, barge or ship is cost efficient. We have looked closely at freight costs from the quarry to the port and find these costs do not amount to a significant impact on the cost of Leo D'or blocks. Most contracts are signed F.O.B. the quarry, however the buyer must consider the transportation costs as well in the purchase of blocks.

F. Marketing Strategy

Our marketing strategy is a multi-tiered activity plan aimed at introducing Leo D'or to the world market. Initially we see achieving success in the western North American markets with associated success overseas. Our goal is to be recognized as a prompt and attentive supplier of quality marble with broad colour spectrum availability. Our target market is to secure large quantity orders over a significant period of time.

F.i. International Direct Sales Strategy

The involvement of Canadian Trade Commissioner Offices in targeted countries around the world is currently underway. A request for information regarding importers of block marble as well as cutting/polishing factories within the Trade Commissioner's jurisdiction has been sent. This request has been accompanied with a sample of our marble along with a brochure on Leo D'or.

Our next step dealing with this strategy is to initiate a follow-up campaign of contacting overseas importers, buyers, and the factories. We will forward a significant amount of technical details regarding our product and numerous samples as necessary.

Sales trips to those firms we feel can offer Leo D'or large quantity orders over long periods of time are also anticipated. Along this same vein we anticipate that we will receive delegations of senior executive buyers at the quarry site for inspection tours. These delegations will be small, but very important not only for Leo D'or but for the Province of B.C. to show some of its other capabilities.

F.ii. Trade Shows and Association Presentations

Trade Shows and dimension stone exhibitions are held throughout the world. Trade Shows range from builders shows with displays of design concepts such as Leo D'or quarried marble to construction materials exhibitions. There are also annual general meetings of architectural societies and other related exhibitions and

shows we feel will assist in the promotion of our product. Trade Shows we have identified for possible attendance are:

- International Granite and Marble Fair - Annual show in March.
- StonExpo - Annual show in March.
- International Tile and Stone Exposition - Annual show in April.
- Kitchen/Bath Industry Show (USA) - Annual show in May (likely missed in 1994).
- Stone+Tec (Germany) - Annual show in May.
- Carrara Fair (Italy) - Annual show in May.
- Cachoeiro Stone Fair (Brazil) - Annual show in August.
- Dimension Stone Exposition - Annual show in November.
- Marble Institute of America - Annual show in November.
- Kostone (Korea) - Annual show in December.
- Verona Stone Exhibition (Verona, Italy) -- Annual show in October.

Leo D'or has been asked to make a presentation to a delegation from the American Architectural Institute coming from Los Angeles. They will be arriving in Vancouver in late October. This direct presentation ties in well with our marketing efforts from two perspectives. First, marble supply to Los Angeles comes from Vermont Marble on the east coast. Vermont Marble is owned by a large German/Austrian conglomerate. Their prices exceed Leo D'or prices by some 17% (not including dollar exchange rates). The second tie to our marketing efforts is an interest expressed by two Los Angeles based importers. Our presentation to the L.A. based architects, and follow-up by the L.A. based importers should have a compound effect on our sales. This presentation is expected to launch our Los Angeles marketing efforts.

Other direct presentations will be made to the Architectural Institute of B.C., the Urban Development Institute, and other designer/developer oriented interest groups. Following further development of our plan and quarry site we anticipate making presentations to these groups and their sister organizations further afield.

F.iii. Brochure

A full schematic brochure will be produced which will have included in it samples of the quarry and its production. This is a necessary component of marketing as it will allow Leo D'or to further develop the trust necessary to be considered a serious quarry. Samples included in the brochure will increase the costs of this marketing tool, however the trade off is anticipated increased sales. The brochure will be used in follow-up mail campaigns, at trade shows, presentations and sales meetings.

F.iv. Local Direct Sales Meetings

Sales meetings have been attended by individuals within the firm. The success of these meetings has been good. These meetings will continue to take place throughout western Canada and the Pacific Northwest United States. This method

of direct sales is effective and found to provide additional information to related activities which can then be pursued.

F.v Advertising

Leo D'or has set an advertising budget commensurate with market expectations. We foresee advertising as a constant activity necessary to maintain our profile. At this time we have chosen to advertise in the leading publication, Stone World, for the MIA annual trade show in Washington, DC.

We anticipate contacting Canada's largest newspapers and magazines in regard to our product. Our story line will be how we see the quarry fitting with the needs of Canadians as well as being a job provider and import reducer.

F.vi BC Trade Showcase

BC Trade has offered Leo D'or a position in its high profile BC Trade showcase of BC products and services. We will be strategizing our entry to the showcase upon the approval of our marketing budget. We anticipate a fairly significant display of marble blocks, slabs and tiles (all reduced from original sizes).

F.vii ConFax

ConFax is an electronic 'what's happening' construction newsletter which is custom tailored for subscribers and faxed to their businesses on a weekly basis. A subscriber requests information on any segment of the construction market they want and all information pertaining to a tender is faxed to them on a regular basis. Leo D'or will subscribe to ConFax and remain abreast of large construction projects which could consider marble as a finishing touch.

G. Market Reply's

Contact has been made with a number of potential block purchasers. Their responses are summarized below. In general terms the interest is very good. The two largest issues being asked regard price and consistency of supply. At our current pricing Leo D'or has the entire market available to it. In terms of consistency of supply, we reflect throughout this paper that consistent supply will be maintained given our financial strength and the effective operation of the quarries as demonstrated.

Canada -- Canada is a net importer of marble blocks, tiles and slabs. \$90,000,000 of this product was imported in 1990, with figures indicating that 1993 imports are much higher. Exports have maintained a stable \$15,000,000 with no indication of growth as a result of lack of supply of quality marble. Our marketing efforts in Canada have begun to bear fruit.

Marble Art, Vancouver, Mr. Maurizio Grandi. "our company, after having viewed the samples of your marble (black, white, grey, yellow), is interested in being

supplied by your company on a steady basis."

Quebec -- Grani-Mabre Inc., Mr. Claude Grenon. Grani-Mabre is a full scale cutting and finishing plant supplying both marble slabs and tile to buyers world wide. We have been in discussion with Mr. Grenon, and he has expressed interest in purchasing Leo D'or marble. His current supplier is Vermont Marble, in Vermont state. His costs at the Vermont marble site is \$30/cubic foot. Leo D'or comparable costs are \$25/cubie foot. A sales trip to Grani-Mabre is planned for September/October to finalize future orders.

Canuck Arena -- (Confidential) A meeting with the Owner, Project Director and Project Architect was held September 9, 1993. The response was overwhelming. Our product has been sent to the project design office in Toronto for pricing and design approval.

Bentall Five, Library Square -- These two projects, and other high profile projects are local buildings where we anticipate receiving a high acceptance rate for our product. We are embarking on meeting with architects in order to introduce our product more fully. Supply of Leo D'or marble to these projects will significantly reduce imports of other materials.

Apartment Building, Maple Ridge. Two developments (same owners) have asked Leo D'or to supply their building with 30,000 marble bricks for each building. This order could easily total \$200,000. Given the specifications of the bricks, Leo D'or is capable of providing this material directly from Port McNeill.

United States -- The USA and Japan compete as the world's largest importer of marble. Figures for 1990 show the US market imported \$625,000,000.

Georgia, Imex International Inc., Massoud Besharat. "I have introduced your samples to our distributors and colleagues who have expressed a desire to purchase your slab and tile product. ... I am prepared to proceed with sale contracts here on your behalf. I would like to know your terms of supply."

Los Angeles, Mr. B. Azad. Mr. Azad has contacted Leo D'or after hearing of our product through a business trip taken by our company president. Mr. Azad is a dimension stone importer/exporter who is prepared to place orders with Leo D'or when we go into marble extraction.

Italy -- Italy is by far the worlds largest exporter of slab and tile marble. The preeminence of Italy comes from their historical position as a user and supplier of marble. While this is still the case, Italy has increasingly imported block marble to supply the needs of their factories. The famous quarries of Cararra are still producing marble, but at a declining rate and at increasing costs. Hence for selection, size, quality, colour and costs, Italy is importing ever increasing quantities of marble blocks and continually searching the world for additional inexpensive supply.

Mar-Mo S.P.A., Mr. Fabio Ferri, President, confirms that after seeing Leo D'or marble "that there is a strong demand of the shown type of marble in Italy and Europe." "We are further expressing our interest in purchasing large volumes of the above marble on conditions the size and quality of the extracted marble correspond to market requirements and the prices are competitive." Mar-Mo is a significant player in the marble cutting and finishing market.

Salvatori Alfredo & Ce., Alfredo Salvatori. "... with this letter we confirm our interest for your product. We are ready to purchase your blocks for the Italian market. We are willing to buy 30,000 tons."

Japan -- This market has shown interest in our marble to the point of negotiating prices and, at the moment of this writing, purchasing four blocks from our existing quarry. Contact has been made with:

IDM Marketing Ltd., Mr. Ken Park. Mr. Park is an exporter of pre-fabricated log homes and other various commodities. Mr. Park has committed to exporting an initial four blocks of Leo D'or marble to his client. We await his letter of credit.

Nissho Iwai, Mr. T. Nagumo. His interest is for a price quote, by the tonne, for smaller rectangular blocks. We have these blocks currently available and will be responding with a price quote.

Sekigahara Stone Co., Ltd., Mr. Y. Yamagishi. We have negotiated quantity, quality and colour. Outstanding for this order is an FOB price. However we feel that this issue will not be outstanding for long and we will commence shipment within the calendar year.

Marble Corporation, Mr. S. Harigaya. We have responded to his inquiry for white marble with a sample and price quote. This contact will be followed-up by the middle of October, 1993.

Marubeni Canada Ltd., Mr. Y. Hasebe. Has been contacted and has confirmed his interest in receiving small samples of Leo D'or marble, and precise photographs of the blocks from numerous angles. If Marubeni accepts our photographs and samples they will commit to one block immediately.

Germany -- 1990 figures, in U.S. Dollars, show the German import market for marble amounts to \$575,000,000. German exports over this same period were \$60,000,000.

Mz Impex Marmorvertrieb, Mr. G. Aderan. Mz Impex is a dimension stone brokerage firm in Munich. This firm has expressed interest in being considered the German representative for Leo D'or and asks, as a next step in the development of our relationship, that we supply them with production figures.

France -- Onyx France, Ali Rahimi has asked that Leo D'or supply its new factory with

marble blocks. Quoting from correspondence, "Hereby, we are pleased to inform you that, as the said study report shows, we do believe that Leo D'or Mining Co. has a bright future ahead. The high value our experts have given to the shipped samples, particularly the black one which is quite marketable in Europe, makes us firmer in such belief. ...we might be in a position to purchase a part of our required blocks from your respectful company, and you may consider us as a dependable regular customer in your future projects."

Mexico -- Contact has been made with Terramar Mosaicos SA. They have strong interests in a number of avenues. Primarily their interest is in the acquisition of blocks for cutting and polishing. They have also offered to enter into a Joint Venture arrangement and to visit the Leo D'or quarry. This avenue will continue to be developed. Leo D'or recognizes that this is not a large market segment at this time. However, the operation of a cutting and polishing operation in Mexico could have significant potential as the North American Free Trade Agreement is developed.

Phillipines -- Phillipine imports and exports of marble are insignificant in the statistics. However Leo D'or has acquired a list of exporters and producers of marble blocks. Marketing activities include making contact with these exporters and producers.

South Korea -- South Korea is a net exporter of marble tiles and slabs. This country quarries some blocks for tiles only, but they import blocks for tiles and slabs, cut the tiles from these blocks and ship their product around the world. Leo D'or will supply a portion of its production to South Korean factories.

Taiwan -- Cutting and polishing factories are abundant in Taiwan. As a result a major market for Leo D'or blocks exists in Taiwan. Initial efforts have been made at establishing contact with the Taiwanese. Developing these contacts into buyers is part of our marketing activities plan.

H. Projected Sales

Projected sales figures are included in the Cash Flow Statements included in Section 6.

4. PROJECT FINANCING PLAN

A. Sources of Funds

The application is for WED matching fund of \$154,665. This project will be initiated by cash on hand in the accounts of Leo D'or in the amount of \$164,000 and will continue to be bolstered by a contribution from sales which at this time amount to approximately \$30,000 per month. The anticipated success of our marketing is expected to generate much higher levels of sales within a six month period.

This application, if considered for loan funds, will assist Leo D'or to pursue much more lucrative markets and possibly link other private funding arrangements which can be used to further develop the quarry site, hence supplying even more marble to the industry.

B. WED Funding Necessary

WED funding will assist with the launch of Leo D'or into the international market place.

5. REPAYMENT OF WED FUNDS

Leo D'or feels the market plan as described above and depicted in the Corporate Development Chart is a necessary step in the development of the quarry site for supply to the market we know exists. As a result, if WED approves this application, will be able to meet the conservatively projected sales figures. Given this, we are in a position of strength to continue to expand the operations and the marketing efforts into future years.

We project that beginning in the first quarter of the year following approval of the WED loan, Leo D'or can make a 1/4 principal repayment of its loan amount followed by complete repayment within one year of the receipt of WED financing.

6. SUMMARY

Leo D'or marble makes this application to the Western Economic Diversification program for \$154,665. These funds will be fully utilized to develop a marketing plan aimed at exploiting a proven market and market demand for quality marble and marble products which exists worldwide. To supply this demand Leo D'or will provide from its quarry some of the purest marble and onyx in the world. The funds are earmarked as noted above for the activities we feel will be most effective in expanding our market share.

We submit the following facts for your consideration:

- Fact: Leo D'or Mining Inc. controls a proven marble reserve of 542,341,000 tonnes.
- Fact: Leo D'or marble exceeds 99% purity, with compressive strengths of 15,000 psi.
- Fact: The international marble market is near \$2,000,000,000 annually.
- Fact: The demand for marble outstrips the existing supply.
- Fact: Leo D'or has buyers expressing interest. Now they need to be sold.

Assurance: Once approved, Leo D'or will embark on their marketing plan and exceed the sales potential noted in the financials.

We submit these facts to WED for your consideration and await a positive approval of our application.

Leo D'or Mining

Leo D'or Mining Inc.	Corporate Development						Marketing Action Plan							
	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total	
Marketing Activities													295,700	
Samples and Brochure		39,000	10,500	13,000	3,000	3,000								
Mail and Correspondence	650	850	1,550	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850	1,850		
Trade Shows		15,250			30,500	15,250	30,500			15,250		45,750		
Travel and Delegations	2,500	7,500	2,500	7,500	2,500	2,500	7,500	2,500	2,500	7,500	2,500	7,500		
Advertising	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000	
Total	7,150	66,600	18,550	26,350	41,850	26,600	43,850	8,350	8,350	28,600	8,350	59,100	343,700	
				Detailed Breakdown										
Brochure:														
Samples Extraction		8,000												
Sample Polishing		2,000												
Shipment		500												
Brochure Design		7,500	7,500											
Photography		8,000												
Printing		10,000		10,000										
Mailing		3,000	3,000	3,000	3,000	3,000								
Correspondence:														
Mail	150	350	350	350	350	350	350	350	350	350	350	350		
L.D. Telephone	500	500	1,200	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500		
Trade Shows:														
Granite and Marble Fair - March					15,250									
StonExpo - Annual show in March.					15,250									
International Tile and Stone Exposition						15,250								
Stone + Tec (Germany)							15,250							
Carrara Fair (Italy)							15,250							
Cachoeiro Stone Fair (Brazil)									15,250					
Dimension Stone Exposition												15,250		
Marble Institute of America												15,250		
Kostone (Korea)		15,250												
Verona Stone Exhibition (Verona, Italy)												15,250		

October 8, 1993