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NO. 157 (1998)
AUGUST 17, 1998

# George Cross News Letter "Rellable Reporting" WESTERN CANADIAN INVESTMENTS 

NO. 157 (1998) AUGUST 17, 1998


| NET INCOME (LOSS) | $(3,074,792) \quad \$ 12,200,000$ |
| ---: | :--- | EARNINGS (LOSS) PER SHARE (17)\& 3 \&



FROM ORERATIONS $\quad(700,000) \quad 2.800 .000$

| TOMRES COAL SOLD | 216,000 | 282,000 |
| :--- | :--- | :--- |


| CLEAN COAL PRODUCED | 231,000 | 285,000 |
| :--- | :--- | :--- |

SIX MONTHS ENDED TUNE 32. 19981997



EARNINGS (LOSS) PER SHMRE (22 $¢$ )
1,109,127
INCOME (LOSS)
FROM OPERATIONS $\quad(1,200,000) \quad 4,300,000$
TONAES COAL SOLD
CLEAN COAL PRODUCED
418,000
535,000
SIX MONTH REPORT - David J. Slater, president, Hillsborough Resources Lid., reports financial and production results for the three and six month periods ended 30Jun98. Hillsborough manages and owns $63 \%$ of Quinsam Coal Corporation, located 27 km west of Campbell River. Vancouver Island, BC, and has an option to develop the nearby T'Sable River Coal project 15 km south of Courtenay in which it has a $77 \%$ interest. Second quarter 1998 coal revenues were $12.5 \%$ higher than the first quarter's level, but $25 \%$ lower than the comparable period in 1997. Revenues at an average of $\$ 42.06 /$ tonne were down from $\$ 43.27 / t$ nne in the comparable 1997 quarter. This, together with increased costs per tonne associated with lower productivity at the Quinsam mine and $\$ 1,100,000$ in one-time costs associated with settlements payable under personal service contracts to two former executives, resulted in a loss for the quarter.

Negative cash flow of $\$ 4,031,461$ together with an increase of $\$ 5,802,406$ in non-cash working capital items (principally unbilled revenue), was financed by a $\$ 5,000,000$ convertible debenture plus a utilization of cash and short-term bank lines. As of the date of this report, all unbilled revenue has been collected.

Hillsborough's results will continue to be adversely impacted by the economic malaise in East Asia, historically its principal market. Because of difficult conditions for most commodities, management of Hillsborough will be re-evaluating the proven and probable coal reserves of the Quinsam mine based on the current world price of the commodity. (SEE GCNL NO.140, 22Jul98, P. 3 FOR PREVIOUS QULNSAM COAL MINE INFORMATION)

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